BOCA WEST
COUNTRY CLUB

MINUTES

MEETING:	Membership Committee
DATE:	May 2, 2024
MEMBERS PRESENT:	Mark Habermen, Chair; Enid Hoffman, Vice Chair; Jonathan Schraub, Board Member at Large; Michelle Brown; Bruce Cohen; Ellen Edwards; Peter Kolben; Alan Lustrin; Sands; Cheryl Schulman; Nanci Schwartz; Linda Singer; Lynn Zolenge,
MEMBERS ABSENT WITH NOTICE:	Sylvia Freedman; Murray Perelman; Susan Sklar; and Roz Wolpov;
PARTICIPANTS:	Leslie Kennedy, Membership and Marketing Director; Introductions and Excused: Liz Gojmerac, Admissions Manager; Chevonne Kieser, Welcome Center Manager; Danielle Reid, Welcome Center Coordinator; Sandy Rosenberg, Membership Dept. Rep.; Mateo Morales, Welcome Center Rep.
ISSUE DATE:	May 29, 2024

Meeting was called to order at 3pm

- Cheryl Schulman approved the April 11, 2024 minutes.
- Peter Kolben seconded the motion.
- Motion passed unanimously.

1. Membership Director's Opening remarks:
    a. Leslie Kennedy introduced her Membership Team which consisted of Liz, Chevonne, Danielle, Sandy and Matteo.
    b. A brief resume was presented of each team member and the committee was impressed with the Boca West longevity of Liz, Sandy, and Chevonne.

2. Chairman's remarks:
    a. M. Haberman reviewed interview tips that Jonathan Schaub discussed in the first meeting
    b. Discussed:
        i. Which questions to ask when interviewing potential members.
        ii. General legalities of interviewing.

3. Open Discussion:
    a. A question was asked about committee members having D&O insurance.
    b. Jonathan Schaub and Mark explained the committee member may only ask for more information and is not liable since they are not in a decision-making capacity.
        i. Only the Board of Governors can accept or reject a nominee.
        ii. Also reminded the committee that if there is a doubt about something about the nominee or during the interview, to call the Chair or Vice Chair for help.

4. M. Haberman reviewed interview packet materials:
    a. The interviewer receives a background check in the packet from the Membership department.
    b. M. Haberman reviewed how to read the financial background documents.
        i. Explained: what the codes mean, the credit score and other information that is given.

5. L. Kennedy discussed the Sales Numbers.
    a. Leslie explained that we are on target to accept another 180-200 new members again.
    b. This is same estimate as last year, 2023.

6. New business discussion:
    a. The committee discussed having one of last year's new members speak during Coffee N Chat to relive their own first year experience at Boca West.
    b. The committee felt this person would not add anything to the presentation and we could run the risk of a random member going off message.

7. Lynn, Peter & Michelle volunteered as ambassadors for the October 10 Coffee N Chat.

The meeting adjourned at 4:15.

Next Meeting is June 6, 2024, at 3PM in the Board Room.