BOCA WEST
COUNTRY CLUB

MINUTES

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| **MEETING:** | Membership Committee |
| **DATE:** | November 7, 2024 |
| **MEMBERS PRESENT:** | Mark Habermen, Chair;<br>Enid Hoffman, Vice Chair;<br>Jonathan Schraub, Board Member at Large;<br>Michelle Brown; Bruce Cohen; Ellen Edwards; Sylvia Freedman;<br>Peter Kolben; Cheryl Schulman; Linda Singer; Murray Perelman;<br>Nanci Schwartz; Roz Wolpov; Lynn Zolenge |
| **MEMBERS ABSENT WITH NOTICE:** | Susan Sklar; |
| **PARTICIPANTS:** | Leslie Kennedy, Membership and Marketing Director |
| **ISSUE DATE:** | November 15, 2024 |

The meeting was called to order at 3pm.

1. Enid Hoffman, Vice Chair, made a motion to approve the October 10th meeting minutes.
    A. Roz Wolpov seconded the motion.
    B. Motion passed unanimously.

2. Chairman's Opening remarks:
    A. Mark Haberman thanked the ambassadors for this morning's Coffee N' Chat, which was well received by all the new members.
    B. M. Haberman reviewed questions from the committee regarding recent interviews and concerns.
    C. Leadership Committee Presentation slides were reviewed.
        a. Slides included the Mission and various responsibilities of the Membership Committee.
    D. M. Haberman thanked the committee for the 289 interviews that were conducted this year.

3. Membership Director Report:
    A. Leslie Kennedy discussed the Sales Numbers.
        a. There were 192 new members for the year that ended September 2024.
        b. There were 24 closings in October which included 4 offspring members.
        c. In addition, there are 26 contracts pending, including four at the new joining fees.

    B. L. Kennedy conducted the Education Segment
        a. Discussed the 75 Mile Rule and Lessee/Owner member of the club.
        b. At the present time, there are 9 Lessees with Social Memberships.
            - Last year at this time there were 8.
        c. There was an overall total for the 23/24 year of 20.
            - We estimate the same for this 24/25 year.

4. Committee updates:
    A. Coffee & Chat – November 7, 2024
        a. Our ambassadors were M. Perelman, E. Edwards and L. Zolenge
    B. Coffee & Chat - December 5, 2024
        a. Our ambassadors will be L. Singer, N. Schwartz, M. Brown and R. Wolpov will be our ambassadors.

The meeting was adjourned at 4:15.

The next meeting is December 5, 2024, at 3 PM in the Board Room.