BOCA WEST
COUNTRY CLUB

MINUTES

MEETING:	Membership Committee
DATE:	October 7, 2025
MEMBERS PRESENT:	Mark Habermen, Chair; Linda Singer, Vice Chair; Jonathan Schraub, Board Member at Large; Steven Becker; Bruce Cohen; Michelle Brown; Ellen Edwards; Sylvia Freedman; Enid Hoffman; Peter Kolben; Lori Mandel; Murray Perelman; Lauri Roth; Cheryl Schulman; Nanci Schwartz; Susan Sklar; Lynn Zolenge;
MEMBERS ABSENT WITH NOTICE:	Steve Forman;
PARTICIPANTS:	Leslie Kennedy, Membership and Marketing Director
ISSUE DATE:	October 21, 2025

The meeting was called to order at 3pm.

A. Peter Kolben made a motion to approve the September 25 Committee Minutes.
B. Steve Becker seconded the motion.
C. Motion was approved unanimously

1. Mark Haberman, Chairman's Opening Remarks:

A. Mark thanked Jeanine Banks, Chairman of the Board, for visiting the Committee in September.
B. Mark also thanked the committee for following our interview guidelines.
    a. Many compliments were received from new members about how they enjoyed the interview process
    b. Many expressed how much they learned about the Club from the Membership interviewer
C. Mark also reported receiving compliments from new members about our Coffee N Chat Program and how welcome they felt at Boca West.

2. Coffee and Chat Review

A. The committee discussed asking new members one or two focused questions in order to keep introductions concise and engaging for all attendees.
B. Our next Coffee N Chat will be Monday, November 10.
    a. Our volunteers are Ellen Edwards, Peter Kolben, Nanci Schwartz, Lynn Zolenge, and Lori Mandel.

3. Interviews
A. The Committee reviewed the interviews and agreed that it is important to ask open-ended questions to encourage nominees to share more about themselves.
B. The Gala Cocktail Party is planned for Tuesday, January 27 at 5pm in Panache.
    a. All committee members and their spouses or significant others are invited to this event.
    b. We will conduct a role play and walkthrough at a future meeting.

4. Sales Statistics
A. Leslie reviewed our YTD sales and new member statistics.
    a. We closed the year successfully and met our sales goals.

5. Membership Mania
A. The committee played our monthly membership mania game, which showed how well the group processed the information that was shared during the meeting.
    a. The committee felt that they learned a lot and were enthusiastic.

The meeting was adjourned at 4:30 PM.

The next Membership Committee Meeting will be on November 10th at 3 PM in the Board Room.